



Get and Keep More Commercial Vehicle Customers

PROVIDE YOUR CUSTOMERS WITH AN EASY-TO-QUALIFY ALTERNATIVE TO LOW-RATE FINANCING BY PARTNERING WITH OPPORTUNITY FUND

▶ WHO WE ARE

Opportunity Fund is a responsible alternative lender with a 20-year record of success lending to California-based small businesses.

▶ WHAT WE DO

Opportunity Fund helps our commercial vehicle dealers and brokers close sales transactions by providing easy-to-get financing, as well as the best rates for used vehicle B and C paper financing.

▶ WHY PARTNER WITH US?

Features:

- Transparent qualification checklist
- Minimum documentation requirements
- Licensed brokers get commission fee up to 3.5% of loan amount
- Responsive and dedicated multilingual staff
- Marketing support includes co-branded or white-label collateral
- Carl Moyer Program approved lender
- Knowledgeable about state subsidies

Benefits:

- Easy to determine who to refer so more of your customers get approved
- Your customers get approved and get funding when they need it – within 5 days on average
- We keep you and your customers up to date from loan submission to close
- You earn incremental revenue
- We help you market so you can win more deals

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▶ EASY-TO-QUALIFY ALTERNATIVE COMMERCIAL VEHICLE FINANCING FOR YOUR CLIENTS

- Loans up to \$100,000 for commercial vehicles, including autos, trucks, transportation vehicles and vans, limousines, and more
- Easy qualification: 1 year in business, no minimum FICO score, on-time credit payment history with no judgments or delinquencies
- High approval rates – up to 90%
- Lowest affordable rates from 11.5% to 12.5%
- Terms up to 5 years with minimum of 20% down payment
- No pre-pay penalties
- 5% loan funding fee

▶ RESPONSIVE SERVICE FOR YOU AND YOUR CLIENTS

Our dedicated Commercial Vehicle Dealer and Broker lending team provides rapid follow-up with your sales team to prequalify your customer for a loan within 24 hours. We keep you informed of your customer's loan application from submit to close, and we provide fast approval and funding once the vehicle is identified – within 5 days on average.

▶ PARTNER WITH A RESPONSIBLE ALTERNATIVE LENDER

As the largest CDFI in the United States, Opportunity Fund has a 20-year record of providing easy-to-get and affordable loans to our customers. We share our credit box with partners up front, and provide easy-to-understand rates on all our loan products. We're funded and backed by reputable companies and partners like Wells Fargo, Bank of America, and Lending Club, and we are financed by the U.S. Small Business Administration. With offices in Los Angeles, San Francisco, and San Jose, we're ready to work with you where you are.

▶ Join our program today

Join our Commercial Vehicle Dealer and Broker Program and start getting new customers now. For more information regarding our program, contact us at 866-299-8173 or email loans@opportunityfund.org.

Visit us online at www.opportunityfundloan.org

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